



CLIENT: _____

PROPERTY ADDRESS: _____

Buyer Consultation Questionnaire

Tell me a little about yourselves and perhaps some of the reasons for deciding to purchase a home (for making the move)? _____

If I could wave a magic wand and put you in your new home today, what would it look like? _____

OK, Great!! Before we begin, I'd like to ask what your biggest fears and concerns are regarding buying a home? _____

What features are important to you? _____

What are the five things you can't live without? _____

Have you narrowed your focus to a specific area/community/school district? _____



Buyer Consultation Questionnaire

How many bedrooms and bathrooms would you consider to be ideal? _____

Do you have a "Style" preference? _____

- Condo
- Townhouse
- Villa
- Single

How about age and condition? _____

What about the price range? _____

Will you be financing your home or paying cash? _____

- (If financing)... Have you met with a lender? _____
- Would you be interested in a second opinion? _____

How soon would you like to be in your new home? _____

I've asked you so many questions... Do you have any questions for me? _____

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Buying a home can be stressful! My job is to remove as much of the stress as possible. Are we ready to move on to the next steps? GREAT! Let's talk a little about the process that seems to work best for my clients!!